

UNITED STATES DISTRICT COURT  
EASTERN DISTRICT OF VIRGINIA  
Alexandria Division

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UNITED STATES OF AMERICA	:	
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	:	
-vs-	:	Case No. 1:19-cr-65
	:	
	:	
HAZEL MARIE SANCHEZ CERDAS,	:	
Defendant.	:	
	:	
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SENTENCING HEARING

August 9, 2019

Before: Liam O'Grady, USDC Judge

APPEARANCES:

Maureen C. Cain, Counsel for the United States

Rahul Sharma, Kenneth P. Troccoli, and Greg Van Houten,  
Counsel for the Defendant

The Defendant, Hazel Marie Sanchez Cerdas, in person

1 THE CLERK: Criminal case number case 1:19-cr-65, the  
2 United States versus Hazel Marie Sanchez Cerdas.

3 MS. CAIN: Good morning, Your Honor. Maureen Cain on  
4 behalf of the United States.

5 THE CLERK: Counsel, will you please note your  
6 appearances for the record.

7 MR. SHARMA: Good morning, Your Honor. Rahul Sharma,  
8 Greg Van Houten, and Kenneth Troccoli on behalf of Ms. Sanchez.

9 THE COURT: All right. Good morning to each of you.

10 All right, Ms. Sanchez Cerdas is now present. Are  
11 the parties ready to proceed?

12 MR. SHARMA: We are, Your Honor.

13 MS. CAIN: Yes, Your Honor.

14 THE COURT: And no need for an interpreter for Ms.  
15 Cerdas?

16 MR. SHARMA: Correct, Your Honor.

17 THE COURT: Okay. All right. There is an objection  
18 to the calculation of the Guidelines concerning whether  
19 coercion has been demonstrated under 2G1.1(b)(1) and 1(a)(2),  
20 which results in a four-point enhancement under the Guidelines.

21 I am uncertain as to whether defendant is still  
22 objecting to a role enhancement, but why don't I hear from you  
23 first.

24 MR. SHARMA: Your Honor, if it will please the Court,  
25 my co-counsel, Greg Van Houten, will be handling the Guidelines

1 argument, and I will be the handling the argument as to the  
2 remaining 3553(a) factors.

3 THE COURT: That's fine with me.

4 MR. SHARMA: And we do not continue to object to the  
5 role enhancement.

6 THE COURT: The role enhancement. Okay, thank you.

7 Mr. Van Houten, I have read your pleading, I have  
8 gone over all of the texts that you included in your sentencing  
9 memorandum, and I will hear anything else you would like to say  
10 now.

11 MR. VAN HOUTEN: Thank you, Your Honor. And good  
12 morning.

13 THE COURT: Good morning.

14 MR. VAN HOUTEN: Your Honor, we object to the  
15 four-level coercion enhancement and contend the Guidelines  
16 recommendation should be 30 to 37 months.

17 There was a prostitution operation several years ago.  
18 Ms. Sanchez accepts full responsibility for that. And she and  
19 her family are paying dearly for it. But there was no  
20 coercion.

21 The contemporaneous documents, the texts, the  
22 e-mails, the messages for when this operation was actually  
23 going on, they all show the opposite. The complainants chose  
24 to join, chose to stay, and chose when to leave. It was all  
25 voluntary.

1           And so, there is simply insufficient evidence to  
2           apply a four-level coercion enhancement that goes along with a  
3           recommended year-and-a-half longer in prison.

4           Your Honor, to keep this concise, I'm going to  
5           briefly discuss the key documentary evidence demonstrating that  
6           each of the complainants, MRF, CVA, WDC --

7           THE COURT: If you're going to repeat what's in your  
8           pleading, I've gone over those exhibits. So why don't I let  
9           Ms. Cain discuss those, and I will give you an opportunity to  
10          rebut. Okay?

11          MR. VAN HOUTEN: Of course, Your Honor.

12          THE COURT: All right. Thank you, sir.

13          Ms. Cain.

14          MS. CAIN: Your Honor, having gone through the  
15          defendant's brief and exhibits, the defense is suggesting that  
16          coercion needed to be present for the entire eight-year period  
17          that this defendant pled guilty to, and that is simply not  
18          accurate under the Guidelines.

19          THE COURT: What evidence do you have that  
20          contradicts the texts, the communications, the letter from the  
21          husband, all of that, other than the statements of the  
22          co-conspirators?

23          MS. CAIN: So, Your Honor, we submitted the FBI 302s  
24          as our sentencing exhibits. And the 302s are four victims in  
25          this case, MRF, CVA, ZF, and WDC. And when you look at the

1 statements of those four victims, two of which are present in  
2 court today, CVA, and MRF's attorney is present in court today,  
3 you see consistency with -- their statements about the conduct  
4 that Hazel Sanchez engaged in that ultimately, whether you look  
5 at individually or collectively, the acts that she engaged in  
6 created a coercive environment.

7 THE COURT: I understand, I read the statements. We  
8 now have contradictory evidence through actual person-to-person  
9 communications and a person from the outside. And I understand  
10 that there was voluminous discovery in the case, including cell  
11 phone records, et cetera.

12 What evidence do you have coming from Ms. Sanchez  
13 Cerdas that contradicts what has been recovered from that  
14 discovery by defendant's counsel?

15 MS. CAIN: So in addition to the statements, Your  
16 Honor, we cite to contemporaneous e-mail that was sent in  
17 August of 2012 by MRF, August 16, 2012, where MRF says, and  
18 this is the English translation: Leave me in peace, Haz, I am  
19 going to please ask you to not get involved with me. You have  
20 damaged me a lot already. I have lost my baby because of you.  
21 So, please, I tell you, don't bother me.

22 And we think that that e-mail is corroborative of the  
23 four other women making similar statements about this coercive  
24 scheme that she engaged in.

25 And I as said at the beginning, Your Honor, the

1 defense is suggesting that we have to show that coercion  
2 existed for the entire eight years, and that's just not what  
3 the Guidelines require. We have to show that at some point  
4 there was any form of conduct that negated the voluntariness of  
5 the victims.

6 And when you look at four women saying the same thing  
7 with, this defendant held onto their passports while they were  
8 here in the United States; or this defendant was making drugs  
9 available, such as marijuana and cocaine. And we have evidence  
10 that this was making them more complicit with the male  
11 customers. Or we have statements from the witnesses where they  
12 say at times Hazel Sanchez acted like we were her only friend.  
13 Right? We submit she used this as a form of manipulation.

14 But then all four women also state she then would,  
15 when needed, threaten the women, and threaten to harm their  
16 children in Costa Rica, and threaten to expose their  
17 prostitution activities to their families. These women were  
18 led to believe that Hazel Sanchez was going to do that, and  
19 that negates the voluntariness of their actions.

20 Additionally, Your Honor, some of the victims admit,  
21 especially ZF, she says, look, when I first started working  
22 under Hazel Sanchez, I knew it was about prostitution, and it  
23 was my understanding that we would split the money 50/50.

24 But then when you look at her 302s, she admits to  
25 that, and then she talks about later on Hazel Sanchez began to

1 engage in very manipulate, coercive conduct. She wouldn't let  
2 ZF leave. And she wasn't paying ZF any money because she knew  
3 that ZF had nowhere to go.

4 And you also see that all four women talk about  
5 literally planning their escape from Hazel Sanchez. If this is  
6 voluntarily, if this is just simply this, you know,  
7 contract/employment business, why are these women having to  
8 plan their escape? With CVA talking about how she wanted to  
9 obtain a phone from one of the customers to call 9/11.

10 Or ZF not telling Hazel that she was never coming  
11 back so that Hazel wouldn't make a scene out of it. And the  
12 threats that Hazel made to ZF about reporting her to  
13 Immigration.

14 So when you look at the combination of the  
15 statements, we believe that that shows the coercive aspect of  
16 this scheme.

17 And, moreover, when you look at Hazel Sanchez's own  
18 psychological report that was submitted, she talks about the  
19 horrific, non-consensual conduct that she herself endured at  
20 times while working in the world of prostitution with what  
21 these male customers were doing.

22 So that's in fact corroborating what these women are  
23 saying about how traumatic and awful it was to be working under  
24 these conditions. And the tactics and techniques that Hazel  
25 used to keep them working added to their emotional distress and

1 to their trauma.

2 THE COURT: All right, thank you.

3 All right, I'm not going to give the four-point  
4 enhancement for coercion. I think I understand the victims'  
5 statements, but the evidence, primary evidence of the  
6 communications between each of these co-conspirators and Ms.  
7 Sanchez Cerdas demonstrate voluntariness. And there may have  
8 been coercion at some stage, and perhaps I'll -- but with the  
9 evidence that I have, certainly the mere withholding of  
10 passports isn't the type of coercion that is necessary under  
11 the statute.

12 So I am not going to give the four-point enhancement.

13 It results in a reduction of the Guideline range to a  
14 19, and a Guideline of 30 to 37 months, and up to three years  
15 of supervised release.

16 All right. Ms. Cain, do you want to be heard on  
17 sentencing?

18 MS. CAIN: Briefly.

19 THE COURT: I'm sorry, let me -- Ms. Sanchez Cerdas,  
20 have you gone over the presentence report?

21 THE DEFENDANT: Yes. Yes, Your Honor.

22 THE COURT: Any corrections or additions that you  
23 want made to the report?

24 THE DEFENDANT: No, Your Honor.

25 THE COURT: All right, have a seat.



1 I will order that the report be filed with the  
2 amendment to the Guideline range, and otherwise filed without  
3 further amendment.

4 All right, Ms. Cain.

5 MS. CAIN: Yes, Your Honor, thank you.

6 Your Honor, sexually exploiting women for profit is  
7 an incredibly grave offense that inflicts extreme mental,  
8 emotional, and physical harm on the victims.

9 As I stated earlier in court today, one of the  
10 victims, CVA, is here present today. She submitted a victim  
11 impact statement that I sent to Probation earlier this week.  
12 Probation informed me they sent it to you, but I have an  
13 additional copy --

14 THE COURT: I have received it.

15 MS. CAIN: Okay. Thank you, Your Honor. And I am  
16 sure Your Honor is organized and you read the statements ahead  
17 of time, so I don't need to read statements today, if that's  
18 fair.

19 THE COURT: You may choose to read what you want, but  
20 I have read everything.

21 MS. CAIN: Okay, you've read everything. Thank you,  
22 Your Honor.

23 As the evidence in this case shows, that women saw up  
24 to 17 customers a day. They worked 12-hour days while working  
25 under Hazel Sanchez. Hazel Sanchez directed the victims to do

1 whatever the customers wanted.

2 All three of those facts, Your Honor, are undisputed.  
3 All three of those facts are pled to in the statement of facts.

4 As Your Honor also saw, there were numerous degrading  
5 and humiliating acts that were done to these females, like  
6 being penetrated by bottles, being spit at, they're being  
7 penetrated without condoms. And all this is being done so that  
8 Hazel Sanchez is able to profit.

9 With respect to the victim impact statements that  
10 have been submitted and statements that have been made within  
11 the presentence report by other victims, this emotional impact  
12 on these women is just simply immeasurable. The women talk  
13 about post-traumatic stress disorder. They talk about the  
14 severe pain and grief that they have gone through. There are  
15 two victims who have even discussed attempting suicide as a  
16 result of all of this.

17 And based on that, Your Honor, the United States is  
18 seeking a Guidelines sentence of, now that the Guidelines are  
19 30 to 37 months, we're seeking a sentence of 30 to 37 months,  
20 three years of supervised release.

21 And there is also a restitution request that is  
22 pending, Your Honor. And through the defense counsel's  
23 request, they would like to resolve that at a future date if  
24 it's okay with Your Honor.

25 THE COURT: All right, certainly, that's fine. The

1 statute allows if there is a waiver, for any restitution to go  
2 beyond the 90 days.

3 And if that's agreeable, I'll await your resolution  
4 of restitution. And if not, we'll set a hearing date.

5 MS. CAIN: Thank you, Your Honor.

6 THE COURT: All right. Counsel.

7 MR. SHARMA: Your Honor, I will try to keep this as  
8 brief as I can, but --

9 THE COURT: Well, I have read your pleading, but you  
10 take whatever time you think is necessary.

11 MR. SHARMA: Thank you, Your Honor.

12 So, you know, I am fully aware that the Court has  
13 carefully reviewed the pleadings. I just wish to speak about  
14 the fact that I believe that this is an extraordinary case.

15 I think, you know, sentencing is an inherently  
16 imperfect exercise. The Court receives a lot of documents to  
17 review and tries its best to get a feel for what the crime  
18 involved, who the defendant is, how they feel about their  
19 offense and about their future. And it's an imprecise  
20 exercise.

21 And the Court can't see, except through maybe a  
22 letter, or a short speech from the defendant, or by defendant's  
23 counsel perhaps, how deeply ashamed they are of their offense.  
24 How low they have been brought by the -- by their arrest and by  
25 the charge, by the case, and how terrified they are.

1           So I would just ask the Court to absolutely put  
2           itself in the shoes of the victims. That is necessary. We do  
3           not deny that this commercial sex industry is ugly, and that it  
4           is not okay to promote it.

5           But we also ask the Court to please try to put itself  
6           in the shoes of Ms. Sanchez. In March, she arrives from Costa  
7           Rica where she has been caring for her mother in Miami and she  
8           is arrested. And she has never been incarcerated before.

9           And she is asked to answer for conduct, that main  
10          offense conduct that ended about seven years ago. Yes, she has  
11          continued to engage in commercial sex in the years since 2012,  
12          but, as the Court knows from the declaration of YP and from the  
13          complete absence of any communications after 2012, she wasn't  
14          running any operation after that. She was just prostituting  
15          herself.

16          And she is incarcerated for the first time, but she  
17          is also detoxing for the first time. She had been using  
18          marijuana -- to call it habitual would be kind of an  
19          understatement. She was using it incessantly to numb herself  
20          and get through life, to get through a world where she had  
21          experienced serious traumas that we have discussed in our  
22          memoranda and that are discussed in the psychological  
23          evaluation.

24          And, you know, one thing the Court doesn't know is  
25          just how much her family has contacted me and said that they

1 want to be here. They want to do all of that. But Ms. Sanchez  
2 has made it very clear that she feels ashamed enough for the  
3 amount of stress she has caused her family, and she is very  
4 ashamed of how disappointed she feels they must be in her for  
5 her conduct. They have no prior -- none of them have any prior  
6 experience with the law.

7 And she said yesterday to me, you know, I'm just the  
8 black sheep, and I really -- I've really brought shame on my  
9 family. And that's why they are not here today.

10 Ms. Sanchez has really done a lot of reflection over  
11 the last five months in jail incarcerated. And she has  
12 realized how much she truly did numb herself to what had  
13 happened to her, but also to what she was doing and why that  
14 was wrong.

15 And she is hopeful that she can still make amends.  
16 She is hopeful -- she told me yesterday, she said, you know,  
17 I'm 45, I think I can still do something with my life.

18 And she has received counseling. She has detoxed.  
19 And she has done everything she can. And if the Court -- you  
20 know, obviously, there are certain things that I can't discuss  
21 here at the podium, such as certain traumas and certain things  
22 she has done to make amends. If the Court would like any  
23 elaboration, I am happy to approach the bench. But if not,  
24 that's fine.

25 THE COURT: I don't need any further elaboration. I

1 understand your argument.

2 MR. SHARMA: And, Your Honor, I would just -- in  
3 addition to the things that we mention in our pleadings, I  
4 would just like to tell the Court that, you know, we have been  
5 working on this case right up until last night. And last night  
6 I was looking for comparable cases, and I found a case that  
7 actually Ms. Cain was the prosecutor on, Bonilla-Hernandez,  
8 before Judge Ellis where it was -- and I have the statement of  
9 facts if the Court would like them.

10 But the defendant in that case, he was a man who had  
11 absolutely, as far as I can tell from the pleadings, there was  
12 absolutely no trauma, no victimization that he was perpetrating  
13 himself, and he had -- there were more prostitutes involved in  
14 his operation, and it lasted for three years and ended only  
15 last year, ended in July of 2018. He received 27 months, Your  
16 Honor.

17 In my opinion, given the pressures that Ms. Sanchez  
18 felt in starting this operation many years ago, given the  
19 traumas she experienced that informed how she viewed her own  
20 body and how she viewed the female body in general, and given  
21 the amount of time that has passed since that operation ended,  
22 given that this is her very first offense, and the deep, deep  
23 remorse she has, I mean it when I say that I believe a sentence  
24 of no more than one year and one day is appropriate in this  
25 case. I mean no more, in my opinion. I don't believe that one

1 year and one day is necessarily an appropriate sentence.

2 I personally believe from my interactions with Hazel  
3 that she fully recognizes the wrongness of her conduct and has  
4 been deeply affected by this experience, and I feel very  
5 confident she will never break the law ever again.

6 And so, I just respectfully believe that anything  
7 even close to what the man in Bonilla-Hernandez got, who was  
8 not a victim in any way, who wasn't desperate for money, who  
9 hadn't experienced traumas that he was re-perpetrating, and  
10 whose operation only ended last year, I believe that she is  
11 deserving of a significantly lower sentence.

12 THE COURT: All right, thank you, Mr. Sharma.

13 All right, Ms. Sanchez, please come to the podium.  
14 This is your opportunity to tell me anything you would like to  
15 before I sentence you. And please remain there when you're  
16 done.

17 THE DEFENDANT: Your Honor, I wanted to tell you that  
18 I am very sorry for my actions. I take full responsibility for  
19 what I did. Nobody forced me in any way. I'm sorry, and I  
20 have been sorry for many, many years about that.

21 In 2012 when all this well happened, I decided on my  
22 own, I realize that it was wrong what I was doing, and I  
23 separated from everything. And I tried to not do any of it to  
24 myself again. And sometimes because of different reasons, I  
25 continued doing it.

1           This experience has just been very tough on me. I  
2 feel very ashamed for everything. You know, when you're doing  
3 things like this, you don't want to be confronted sometimes.

4           And I want to tell you that I tried to get away from  
5 it many, many times. And I guess when you are inside, you just  
6 don't see it from the outside.

7           And being in prison, being in jail now, it gave me  
8 the time to see it from another perspective and see what I was  
9 doing. And sometimes bad things happen for the good, and I  
10 think this is the case in my case because I didn't realize what  
11 I was doing to myself and to other people, and how much my  
12 family cares about me, how much they love me.

13           And like I told my daughter, I still think that even  
14 though I am 45, I have time to do something with my life. And  
15 after being in jail I have found a lot of resources, and I am  
16 very hopeful with my future. And I know with a little help, I  
17 can make it. And I have a lot of people that are waiting for  
18 me, and I really want to show them that I am really sorry for  
19 what I did.

20           I wish Your Honor that you can have mercy on me and  
21 make me -- help me to be able to restart my life. I think at  
22 this age it's like I feel worried because I said, I think, you  
23 know, it's right on the -- on the moment that I can really, I  
24 can really do it.

25           And I know I did wrong and I'm very sorry. When



1 during all this process, the first time I saw my lawyer, I  
2 wanted the truth, you know, even accepting my responsibilities  
3 and the facts and everything. The truth for me has been very  
4 important. And all I can tell you is my truth, you know, I am  
5 very, very sorry. And I wish you that you give me an  
6 opportunity, Your Honor --

7 THE COURT: All right, thank you.

8 THE DEFENDANT: -- to turn things around. Thank you.

9 THE COURT: All right. Thank you, Ms. Sanchez.

10 Well, I didn't find coercion under the Guidelines,  
11 but there is no question that you ran this operation through  
12 going down to Costa Rica, and, yes, you had family issues to  
13 bring you down there, but also recruiting of prostitutes.

14 And I believe much of what they said in their victim  
15 statements that corroborated the fact that this was a really  
16 rough operation and that they suffered great harm and  
17 humiliation. And that you were very much in charge of the  
18 prostitution ring and exercised great control over them and  
19 caused, as I said, great harm to them and to the community.

20 So that's why the Guidelines are where they are. And  
21 you have been involved in this industry for a very long time,  
22 but we are talking here about a specific period of time. And a  
23 sentence of 12 months and a day is not appropriate given the  
24 nature of this crime, the harm that was caused.

25 I have looked at your own personal being. I believe

1 that your family will continue to love you and support you.  
2 That you have the opportunity to do good things when you are  
3 released, but that under the 3553 factors the crime requires a  
4 greater punishment.

5 I am going to sentence you to 30 months of  
6 incarceration. Three years of supervised release. A \$100  
7 special assessment.

8 I will defer restitution until either we have another  
9 hearing or counsel can work that out.

10 I will not impose a fine or costs because I find you  
11 are unable to afford them.

12 As special conditions of supervised release, I will  
13 order -- I will defer on restitution. I will order that you  
14 register with the Sex Offender Registration and Notification  
15 Act and any other state sex offender agencies that are  
16 required. That you participate in both mental health and  
17 substance abuse testing and treatment.

18 That you have no contact with any of the victims. By  
19 that I mean co-conspirator victims in this case.

20 That you provide the Probation Office with any  
21 requested financial information. And that you find and  
22 maintain employment when you are released.

23 I will give you credit for time served awaiting  
24 sentencing.

25 Mr. Sharma, do you want a designation close to New

1 York City?

2 MR. SHARMA: No, Your Honor, if we could have a  
3 recommendation for Alderson, Your Honor.

4 THE COURT: All right. I will ask the Bureau of  
5 Prisons to designate Ms. Sanchez Cerdas to Alderson.

6 All right. Anything else?

7 THE DEFENDANT: Thank you, Your Honor.

8 MR. SHARMA: Nothing for the defense, Your Honor.

9 THE COURT: All right. Thank you, counsel.

10 THE DEFENDANT: Thank you.

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19 I certify that the foregoing is a true and  
20 accurate transcription of my stenographic notes.

21

22

23 /s/ Norman B. Linnell  
24 Norman B. Linnell, RPR, CM, VCE, FCRR

25